

## **Keeping the World Flowing for Future Generations**

	2021						2022					
	Sales	Organic <sup>1</sup> sales	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EPS	DPS	Sales	Organic <sup>1</sup> sales	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EPS	DPS
	£m	growth YoY	£m	margin	(p)	(p)	£m	growth YoY	£m	margin	(p)	(p)
Consensus (mean)	580.3	0.1%	128.1	22.1%	11.1	6.4	630.9	8.6%	148.4	23.5%	13.0	6.4
Max	588.2	1.0%	130.0	22.3%	11.4	6.6	646.0	11.0%	158.0	24.5%	14.0	7.0
Min	576.0	-1.3%	126.9	21.9%	10.7	5.5	607.6	4.6%	141.4	22.9%	12.3	2.4

Contributing brokers (12): Barclays; Berenberg; BofAML; Exane; Goldman Sachs; Investec; JPMorgan; Morgan Stanley; Numis; RBC Capital Markets; Stifel; UBS

Notes: <sup>1</sup> Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates

<sup>2</sup> Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs

Date: The data included in the table above was compiled on 23/11/2021 and consists of analyst forecasts published since 18/11/2021

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