

Keeping the World Flowing for Future Generations

		2021						2022					
	Sales	Organic ¹ sales	Adj ² EBITA	Adj ² EBITA	Adj ² EPS	DPS	Sales	Organic ¹ sales	Adj ² EBITA	Adj ² EBITA	Adj ² EPS	DPS	
	£m	growth YoY	£m	margin	(p)	(p)	£m	growth YoY	£m	margin	(p)	(p)	
Consensus (mean)	609.2	4.9%	144.7	23.7%	12.6	6.5	642.7	5.7%	156.3	24.3%	13.6	6.5	
Max	621.9	6.6%	148.0	24.0%	13.1	6.7	673.0	9.0%	163.0	24.7%	14.2	7.0	
Min	596.0	3.3%	141.0	23.5%	12.1	6.2	622.0	4.5%	151.0	23.9%	13.1	2.4	
Contributing brokers (14):	Peel Hunt; JPMorgan; Morgan Stanley; Barclays; BofAML; SocGen; Stifel; Berenberg; Citibank; Exane; UBS; Credit Suisse; Goldman Sachs; RBC Capital Markets												
Notes:	¹ Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates ² Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs												
Date:	The data	a included in the t	able above w	as compiled	on 25/8/20	21 and cor	nsists of a	nalyst forecasts p	ublished since	e 3/8/2021			

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